

Bid Tabulation
20-011S - Music Instruments and Equipment RFP
Closed: December 3, 2019, 2:00 PM

Item #	Description	UOM	QTY	Alamo Music Sales	Antonio Strad Violin	High School Music Service, Inc.	Melhart Music	Music and Arts Center	Nick Rail Music	Quantum Bass Center	Terra Nova Violins	Universal Melody	Washington Music Sales	Wenger	Woodwind & Brasswind
Total Amount - Award Recommendation: \$62,415.00					\$ 1,968.00			\$ 56,119.00						\$ 3,370.00	\$ 958.00
1	Baritone Saxophone. Yamaha YBS-52 or Approved Equal	EA	1						NAS			NAS			
	Price per Each			\$ 4,245.00		\$ 4,189.00		\$ 4,072.00	\$ 3,695.00			\$ 2,000.00	\$ 4,153.00		\$ 4,511.00
	Extended Total			\$ 4,245.00	No Bid	\$ 4,189.00	No Bid	\$ 4,072.00	\$ 3,695.00	No Bid	No Bid	\$ 2,000.00	\$ 4,153.00	No Bid	\$ 4,511.00
	Brand / Model			Yamaha YBS-52		Yamaha YBS-52		Yamaha YBS-52	Eastman EBS640-GL			Tanaka R52BS	Yamaha YBS-52		Yamaha YBS-52
Delivery			30-45 Days		7-30 Days		60-90 Days	90-120 Days			30 Days	30-45 Days		2-4 Weeks	
2	Bass, 1/2 size with Case and Bow. Bellafina Musicale Series Bass Outfit 1/2 Size or Approved Equal	EA	1												
	Price per Each			\$ 637.00	\$ 1,495.00			\$ 970.00		\$ 1,799.00	\$ 1,595.00	\$ 1,400.00			\$ 958.00
	Extended Total			\$ 637.00	\$ 1,495.00			\$ 970.00		\$ 1,799.00	\$ 1,595.00	\$ 1,400.00			\$ 958.00
	Brand / Model			Eastman VC80SCB 1/2 Cello Outfit	Antonio Strad Violin Model 55	No Bid	No Bid	Bellafina Musicale Series Bass Outfit 1/2 Size	No Bid	Bass, 1/2 size with case and bow. Maple Leaf Strings 110	Terra Nova Concert Model Laminate Bass Outfit 1/2 Size w/ padded bag & bow	Maibach GM100DB	No Bid	No Bid	Bellafina Musicale Series Bass Outfit 1/2 Size
Delivery			30-45 Days				30 Days			2 Weeks	30 Days			2-6 Weeks	
3	Bass, 1/4 size with Case and Bow. Andreas Eastman VB105 or Approved Equal	EA	1									NAS			
	Price per Each			\$ 2,155.00	\$ 1,968.00	\$ 2,050.00		\$ 2,480.00		\$ 2,849.00	\$ 2,495.00	\$ 1,400.00			
	Extended Total			\$ 2,155.00	\$ 1,968.00	\$ 2,050.00		\$ 2,480.00		\$ 2,849.00	\$ 2,495.00	\$ 1,400.00			
	Brand / Model			Andreas Eastman VB105SCB-SM	Andreas Eastman VB105ST14	Andreas Eastman VB105ST14	No Bid	Andreas Eastman VB105	No Bid	Andreas Eastman VB105	Andreas Eastman VB105	Maibach GM1000DB	No Bid	No Bid	No Bid
Delivery			30-45 Days		30-60 Days		60 Days			2 Weeks	30 Days				
4	Cello, 3/4 size with Case and Bow. Samuel Eastman VC95 or Approved Equal	EA	4												
	Price per Each			\$ 738.00	\$ 997.00	\$ 725.00		\$ 671.00		\$ 1,199.00	\$ 995.00	\$ 830.00			
	Extended Total			\$ 2,952.00	\$ 3,988.00	\$ 2,900.00		\$ 2,684.00		\$ 4,796.00	\$ 3,980.00	\$ 3,320.00			
	Brand / Model			Samuel Eastman VC95SCB	Samuel Eastman VC95ST34	Samuel Eastman VC95ST34	No Bid	Samuel Eastman VC95	No Bid	Samuel Eastman VC95	Samuel Eastman VC95	Maibach GM150CE	No Bid	No Bid	No Bid
Delivery			30-45 Days		30-60 Days		60 Days			2 Weeks	30 Days				

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5	Cello, 4/4 size with Case and Bow. Bella Fina Overture Series 4/4 or Approved Equal	EA	3			No Bid	No Bid		No Bid		Cello, 4/4 size with case and bow. Maple Leaf Strings 130	Terra Nova Classic Model Cello, 4/4 size w/ padded bag & bow	Maibach GM150CE	No Bid	No Bid	Bella Fina Overture Series 4/4							
	Price per Each			\$ 721.00	\$ 850.00			\$ 700.00		\$ 1,239.00							\$ 1,195.00	\$ 830.00	\$ 1,010.00				
	Extended Total			\$ 2,163.00	\$ 2,550.00			\$ 2,100.00		\$ 3,717.00							\$ 3,585.00	\$ 2,490.00	\$ 3,030.00				
	Brand / Model			Eastman VC95SCB 4/4 Cello Outfit	Antonio Strad Violin Model 40H			Bella Fina Overture Series 4/4															
	Delivery			30-45 Days				30 Days									2 Weeks	30 Days	2-4 Weeks				
6	Cello, 4/4 size with Case and Bow. Samuel Eastman VC95 or Approved Equal	EA	4			No Bid	No Bid		No Bid		Samuel Eastman VC95	Samuel Eastman VC95	Maibach GM150CE	No Bid	No Bid	No Bid							
	Price per Each			\$ 721.00	\$ 997.00			\$ 725.00		\$ 1,199.00							\$ 995.00	\$ 830.00					
	Extended Total			\$ 2,884.00	\$ 3,988.00			\$ 2,900.00		\$ 4,796.00							\$ 3,980.00	\$ 3,320.00					
	Brand / Model			Samuel Eastman VC95SCB	Samuel Eastman VC95ST44			Samuel Eastman VC95ST44		Samuel Eastman VC95							Samuel Eastman VC95	Maibach GM150CE					
	Delivery			30-45 Days				30-60 Days		60 Days							2 Weeks	30 Days					
7	Cello, 4/4 size with Case and Bow. Strobel MC-300 Series Cello Outfit 4/4 Size or Approved Equal	EA	1	NAS	NAS	No Bid	No Bid		No Bid	NAS	Cello, 4/4 size with case and bow. Core A-35	Terra Nova Concert Model Cello, 4/4 size w/ hard case & bow	Maibach GM150CE	No Bid	No Bid	No Bid							
	Price per Each			\$ 812.00	\$ 998.00			\$ 1,446.00		\$ 1,299.00							\$ 2,250.00	\$ 830.00					
	Extended Total			\$ 812.00	\$ 998.00			\$ 1,446.00		\$ 1,299.00							\$ 2,250.00	\$ 830.00					
	Brand / Model			Eastman VC140SCB Cello Outfit	Antonio Strad Violin Model 32H			Strobel MC-300 Series Cello Outfit 4/4 Size															
	Delivery			30-45 Days				60 Days									2 Weeks	30 Days					
8	Euphonium, 4-Valve, Lacquer with Hard Case. Yamaha YEP 321 or Approved Equal	EA	4		No Bid	No Bid	No Bid		Eastman EEP421	No Bid	No Bid	Schmidt F4VL	Yamaha YEP 321	No Bid	No Bid	Yamaha YEP 321							
	Price per Each			\$ 1,791.00				\$ 1,726.00									\$ 1,687.00	\$ 1,295.00	NAS	NAS	\$ 975.00	\$ 1,721.25	\$ 1,870.00
	Extended Total			\$ 7,164.00				\$ 6,904.00									\$ 6,748.00	\$ 5,180.00			\$ 3,900.00	\$ 6,885.00	\$ 7,480.00
	Brand / Model			Yamaha YEP 321				Yamaha YEP 321									Yamaha YEP 321	Eastman EEP421			Schmidt F4VL	Yamaha YEP 321	Yamaha YEP 321
	Delivery			30-45 Days													30 Days	10-30 Days			30 Days	21-45 Days	2-4 Weeks

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9	Music Stand Move & Store Cart, Large. Wenger 039C202 or Approved Equal	EA	2	No Bid	No Bid	No Bid	NAS	No Bid	NAS	No Bid	No Bid	No Bid	No Bid		No Bid	
	Price per Each		\$ 394.00				\$ 330.00		\$ 505.00							
	Extended Total		\$ 788.00				\$ 660.00		\$ 1,010.00							
	Brand / Model		Melhart LMSC20 Large Move & Store Cart for 20 Stands				Manhasset AC94R		Wenger 039C202							
Delivery		3-10 Days	10-30 Days	30 Days												
10	Marching Baritone, Silver with Case. Yamaha YBH-301MS or Approved Equal	EA	2	No Bid	No Bid	No Bid				No Bid	No Bid	No Bid		No Bid	No Bid	
	Price per Each		\$ 1,851.00				\$ 1,807.00	\$ 1,767.00	\$ 1,889.00				\$ 1,802.80			\$ 1,960.00
	Extended Total		\$ 3,702.00				\$ 3,614.00	\$ 3,534.00	\$ 3,778.00				\$ 3,605.60			\$ 3,920.00
	Brand / Model		Yamaha YBH-301MS				Yamaha YBH-301MS	Yamaha YBH-301MS	Yamaha YBH-301MS				Yamaha YBH-301MS			Yamaha YBH-301MS
Delivery		30-45 Days	7-30 Days	60 Days	10-30 Days	21-45 Days	2-4 Weeks									
11	Mellophone, Silver with Case. Yamaha YMP-204MS or Approved Equal	EA	4	No Bid	No Bid	No Bid				No Bid	No Bid	No Bid		No Bid	No Bid	
	Price per Each		\$ 1,321.00				\$ 1,292.00	\$ 1,260.00	\$ 1,348.00				\$ 1,285.35			\$ 1,394.00
	Extended Total		\$ 5,284.00				\$ 5,168.00	\$ 5,040.00	\$ 5,392.00				\$ 5,141.40			\$ 5,576.00
	Brand / Model		Yamaha YMP-204MS				Yamaha YMP-204MS	Yamaha YMP-204MS	Yamaha YMP-204MS				Yamaha YMP-204MS			Yamaha YMP-204MS
Delivery		30-45 Days	7-30 Days	60 Days	10-30 Days	21-45 Days	2-6 Weeks									
12	Music Stand, Adjustable Height from approximately 25.5" up to 49", Black	EA	40	No Bid	No Bid	No Bid	NAS	No Bid	NAS	No Bid	No Bid	Manhasset M48	NAS	No Bid	No Bid	
	Price per Each		\$ 39.00				\$ 33.00		\$ 36.00				\$ 59.00			
	Extended Total		\$ 1,560.00				\$ 1,320.00		\$ 1,440.00				\$ 2,360.00			
	Brand / Model		Melhart TMS Traditional Music Stand, Black, Rubber Feet, Adj 26"-48"				Manhasset # 48		Manhasset M48				Wenger Classic 50 039E500			
Delivery		3-10 Days	10-30 Days	30 Days	30 Days											

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13	Sousaphone, Silver with Case. Conn 20KSPW with case or Approved Equal	EA	1		No Bid		No Bid			No Bid	No Bid			No Bid	
	Price per Each			\$ 7,665.00		\$ 7,557.00		\$ 7,249.00	\$ 7,865.00			\$ 7,492.00	\$ 7,520.30		\$ 8,190.00
	Extended Total			\$ 7,665.00		\$ 7,557.00		\$ 7,249.00	\$ 7,865.00			\$ 7,492.00	\$ 7,520.30		\$ 8,190.00
	Brand / Model			Conn 20KSPW		Conn 20KSPW		Conn 20KSPW	Conn 20KSPW			Conn 20KSPW	Conn 20KSPW		Conn 20KSPW
	Delivery			30-45 Days		7-30 Days		14 Days	10-30 Days			30 Days	21-45 Days		2-6 Weeks
14	Tuba, 4-Valve 4/4 BBb, Lacquer with Case. King 2341W with case (lacquer) or Approved Equal	EA	1		No Bid		No Bid		NAS	No Bid	No Bid			No Bid	
	Price per Each			\$ 5,371.00		\$ 5,358.00		\$ 5,190.00	\$ 4,500.00			\$ 5,272.00	\$ 5,292.25		\$ 5,770.00
	Extended Total			\$ 5,371.00		\$ 5,358.00		\$ 5,190.00	\$ 4,500.00			\$ 5,272.00	\$ 5,292.25		\$ 5,770.00
	Brand / Model			King 2341W		King 2341W		King 2341W	Eastman EBB534			King 2341W	King 2341W		King 2341W
	Delivery			30-45 Days		7-30 Days		14 Days	90-120 Days			30 Days	30-45 Days		2-6 Weeks
15	Tuba, Rotary 4-Valve CC. Miraphone 186-4VC or Approved Equal	EA	2		No Bid		No Bid			No Bid	No Bid			No Bid	
	Price per Each			\$ 8,781.00		\$ 8,575.00		\$ 7,237.00	\$ 8,695.00			\$ 8,400.00	\$ 7,790.00		
	Extended Total			\$ 17,562.00		\$ 17,150.00		\$ 14,474.00	\$ 17,390.00			\$ 16,800.00	\$ 15,580.00		
	Brand / Model			Miraphone MIR-186 4V		Miraphone 186-4VC		Miraphone 186-4VC	Eastman EBC836			Miraphone 186-4VC	Miraphone 186-4VC		
	Delivery			30-45 Days		90+ Days		180 Days	60-90 Days			30-45 Days	2-12 Weeks		
16	Tuba Case, Large Frame. MTS 1209V or Approved Equal	EA	2		No Bid		No Bid			No Bid	No Bid			No Bid	
	Price per Each			\$ 712.00		\$ 660.00		\$ 449.00	\$ 705.00			\$ 782.00	\$ 750.00		\$ 500.00
	Extended Total			\$ 1,424.00		\$ 1,320.00		\$ 898.00	\$ 1,410.00			\$ 1,564.00	\$ 1,500.00		\$ 1,000.00
	Brand / Model			MTS 1209V		MTS 1209V		MTS 1209V	MTS 1209V			MTS 1209V	MTS 1209V		MTS 1209V
	Delivery			30-45 Days		7-14 Days		30 Days	10-30 Days			30 Days	21-30 Days		2-12 Weeks
Warranty				Manufacturer	1 Year		5 Years	Manufacturer	Manufacturer	6 months	1 Year		Manufacturer	5 Years	Manufacturer
Cooperative Contract, <i>if applicable</i>				n/a	n/a	ESC 2013 18027	Buyboard 539-17	n/a	n/a	n/a	Buyboard 539-17		n/a	Buyboard 539-17	Buyboard 539-17 ESC 19

Not As Specified (NAS):

Item # Note:

- 1 Nick Rail Music and Universal Melody did not meet specifications.
- 2 Alamo Music Sales did not meet specifications.
- 3 Universal Melody did not meet specifications.
- 7 Alamo Music Sales, Universal Melody, Antonio Strad Violin and Quantum Brass did not meet specifications.
- 8 Universal Melody and Nick Rail Music did not meet specifications.
- 9 Melhart Music and Nick Rail Music did not meet specifications.
- 12 Nick Rail Music and Universal Melody did not meet specifications.
- 12 Melhart Music and Nick Rail Music did not meet specifications.
- 14 Nick Rail Music - NAS. Alternate item did not meet specifications.